





Brussels, 6 October 2004





#### Today's Agenda



- e-Government: The context
- A look back: e-Government initiatives in Hong Kong
  - Background and Business drivers
- A look around: From EDI to XML Implementations
  - Objectives and Requirements
  - Architecture
- A look forward: Summary and conclusion









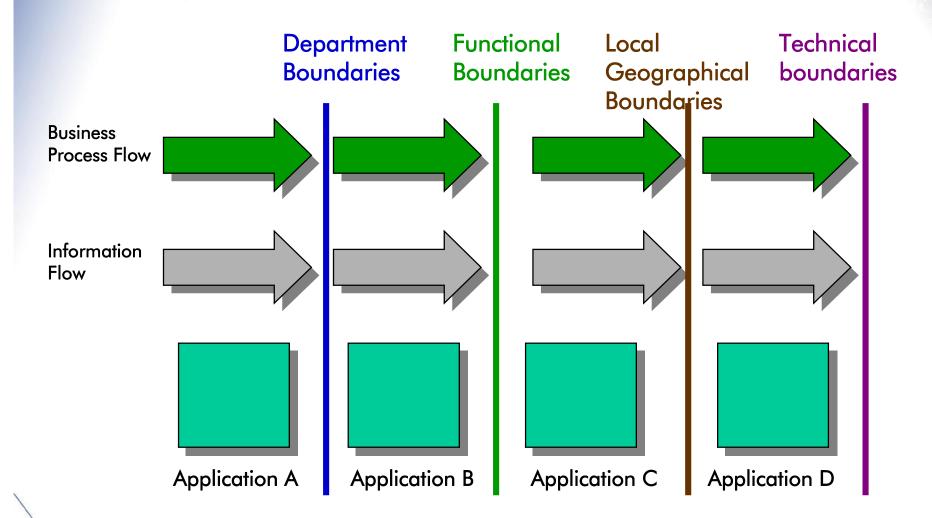
### Assumptions behind e-Business and standards



- No task can be performed better than the information it is based on ...
- Organisations, enterprises and governments only work as fast as the information flow ...
- Use of open e-Business Standards is one of the founding pillars within your information integration infrastructure ...



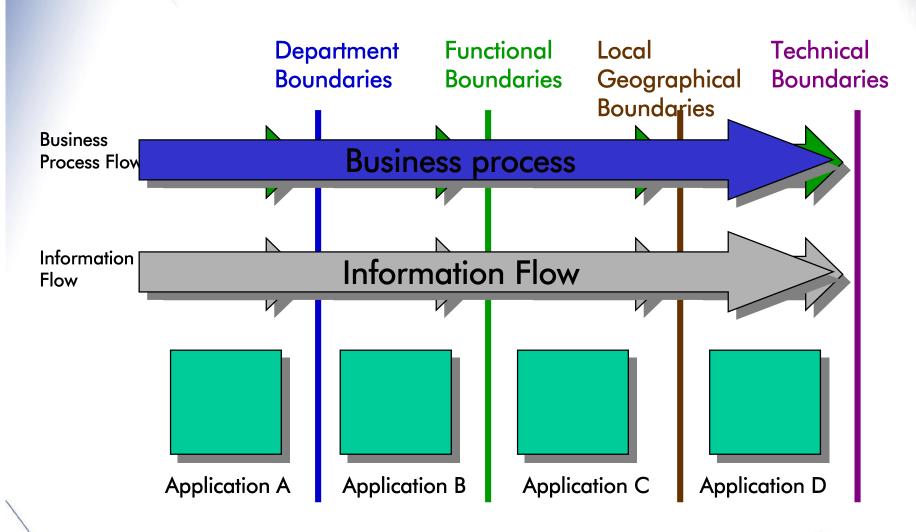
#### The usual situation within enterprises



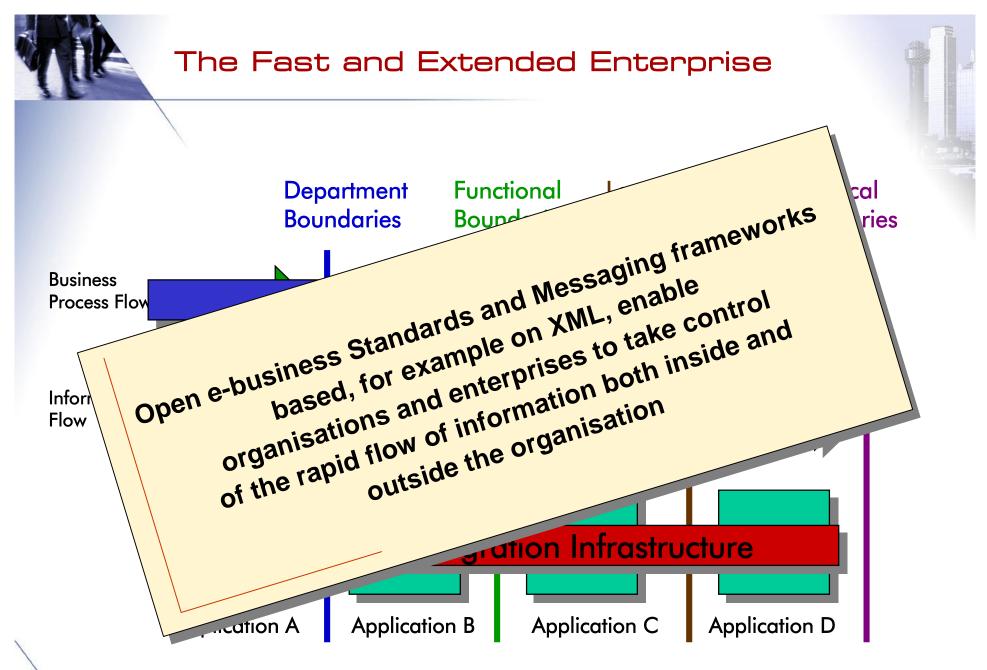


## TIE

#### The Agile Enterprise











# Using ebXML to Implement a North Asian Government Trading Community

A look back: e-Government initiatives in Hong Kong





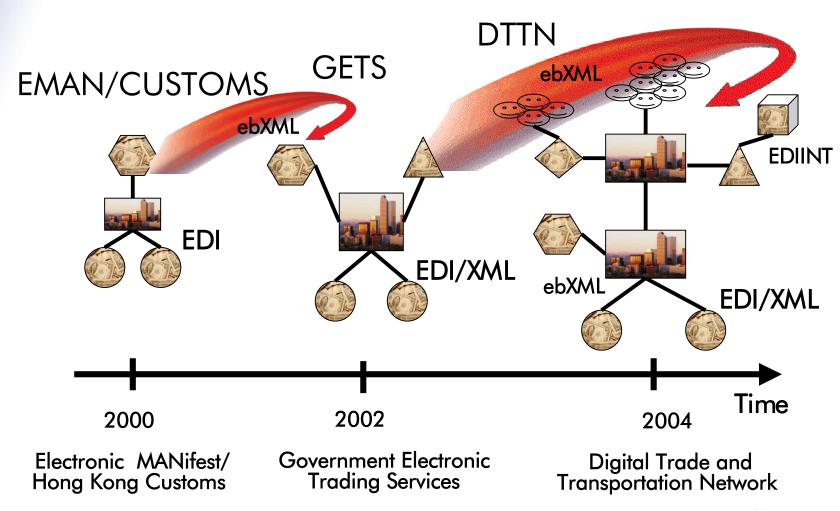
#### Business drivers

- Competitive environment
- Government to business (G2B)
  - The need for business collaboration within and between governments and enterprises, different industries such as trade facilitation, transport, logistics, etc.
- Technology initiatives
  - ▼ XML (ebXML)
  - Web Services
  - **\** ...
- ▼ Open e-business organisations within the region
  - Center for E-Commerce Infrastructure Development (CECID), www.cecid.hku.hk
  - ▼ Pan-Asian e-Commerce Alliance (PAA), www.paa.net
  - ebXML Asia Committee (eAC), www.ebxmlasia.org
  - **\** ...





## Hong Kong Government e-Business initiatives - Three main phases











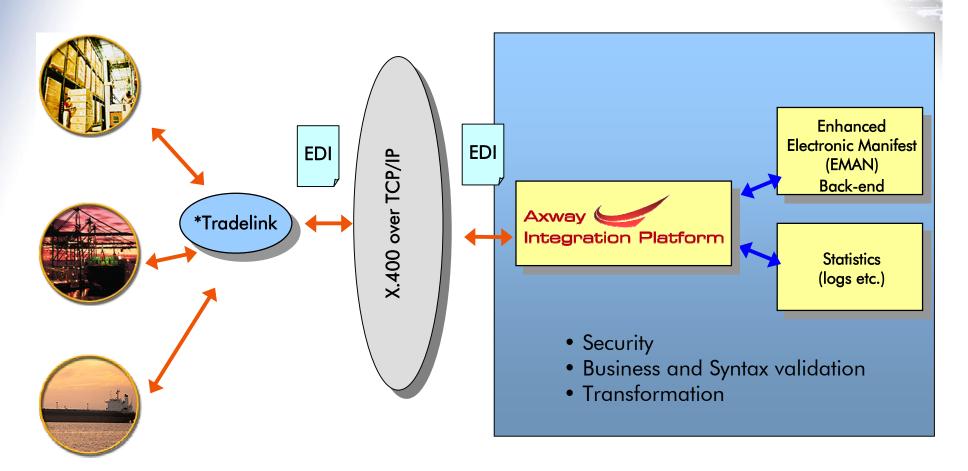
## EMAN/Hong Kong Customs - Objective and requirements

- Move towards one e-Infrastructure platform
  - Efficient, reliable and scalable
    - Ability to automate the process
    - Quick turnaround time
    - Ability to scale to increasing workload and new technological requirements
- Seamless Integration between VANs / Service Provider and Customs EMAN (Electronic Data Interchange for Cargo Manifest) System
- Migration of EDI to XML (start of...)
  - Support business formats, such as
    - EDI
      - EDIFACT (v3 and v4 of the EDIFACT syntax)
      - ANSI X.12
    - XML



# TIE

#### EMAN/Hong Kong Customs - Architecture



Logistics, Ports, Shipping, Importers/Exporters, etc.

\*Until the end of 2003, Tradelink was the only trade service provider for HK Govt







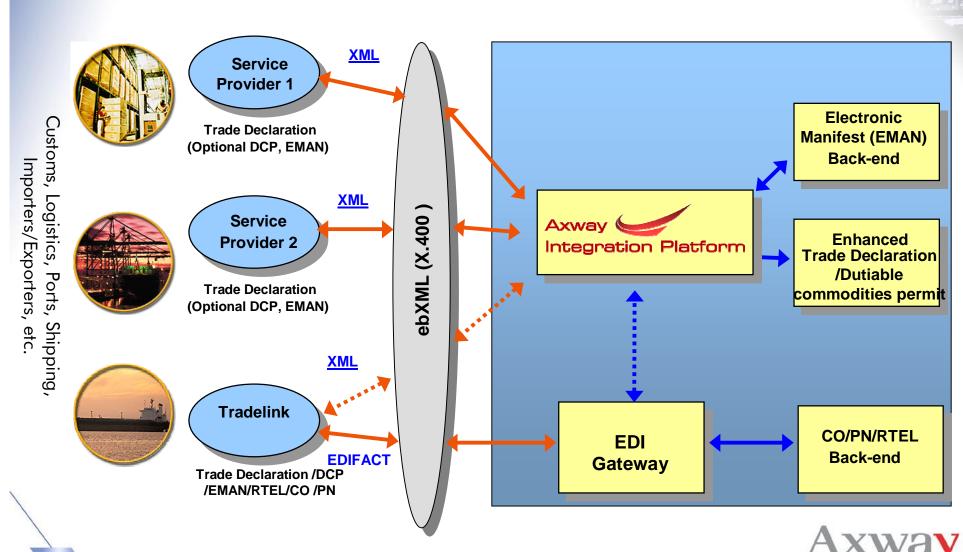
#### GETS - Objective and Requirements

- Increase quality (through competition)
  - GETS will help establish new front-end services for processing certain Government official trade-related documents
- Introduction of open e-Business Standards like ebXML
- Replace EDI with XML
  - Import and export declarations
    - For the trade-related information, the ISO 10646 standard will be adopted for processing traditional and simplified Chinese characters, including Hong Kong Supplementary Character Set
  - Dutiable commodities permit
  - Cargo manifest (excluding the road mode of transport)
- High available and scalable platform including
  - Authentication
  - Validation
  - Transformation
  - Logging



# TE

#### **GETS** - Architecture



a Sopra Group company





#### DTTN - Objective and need...

"With Hong Kong's excellent transportation facilities and the Pearl River Delta (PRD)'s high productivity, together we can develop into a logistics hub to link the Mainland with the world.

We can promote the development of an inter-modal system and consider other supporting facilities to speed up the flow of goods and information. The provision of integrated services will also strengthen Hong Kong's competitive advantages as a supply-chain base."

- 2001 Hong Kong Government Policy Address

Source:





#### DTTN - Layered Model



services

Layer 3: Value- added services (e.g., solutions for multi- modal integration, distribution & transportation management and inventory management, etc.) are primarily driven and provided by the private sector.

Core messaging infrastructure Layer 2: An open, neutral, secure, reliable and shared electronic infrastructure that connects validated participants using a set of standardised electronic business messages.

Standards and protocols

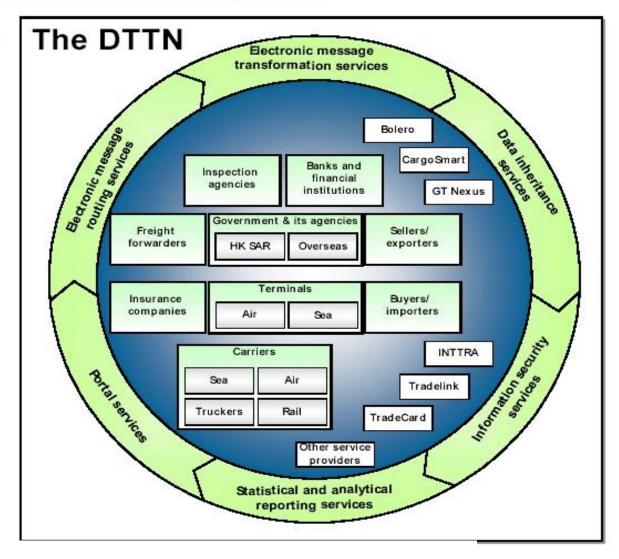
Layer 1: Standards and communications protocols between the DTTN and its participants.

Source:





#### **DTTN** - Functional Model



Source:



#### Community Role of the DTTN Buyers/ Carriers **Freight** Value-**Carriers Portals** Sellers Buying **Forwarders** - GTNexus Adding Offices - CargoSmart Service **Providers DTTN Core Messaging Infrastructure** -Tradelink Communications Web Security ~53,000 import / Services Services Gateway export traders Government & Agencies Regional/ Document (via ASP) User Global Exchange & Reporting Management Service Transformation **Providers** \* bolero.net \* TradeCard \* PAA Banks & Inspection Insurance **Terminals Financial** ~132,000 Agencies Institutions Pan-Asian Institutions traders © Axway, 2004 / Implementing e-Business Open Standards for End-Users and Public Administration / Brussels 6 October 2004 a Sopra Group company



#### DTTN - Interoperability

Message format standard	Character encoding standard	Identification standard	Communications protocol	Security standard	Application integration standard
<ul> <li>UN/EDIFACT</li> <li>ANSI X12</li> <li>Cargo-IMP<sup>8</sup></li> <li>XML v1.0</li> <li>Microsoft Excel</li> <li>Text in CSV<sup>9</sup> format</li> <li>SMS<sup>10</sup></li> </ul>	<ul> <li>ASCII<sup>11</sup></li> <li>ISO8859-1</li> <li>Big5</li> <li>GB2312-1980</li> <li>GB18030-2000</li> <li>ISO10646</li> <li>HKSCS<sup>12</sup></li> </ul>	• DUNS <sup>13</sup> • GLN <sup>14</sup> • GTIN <sup>15</sup> • SSCC <sup>16</sup> • SITC <sup>17</sup>	• HITP • SMTP • FTP	<ul> <li>SSL</li> <li>TLS<sup>18</sup></li> <li>LDAP</li> <li>XML</li> <li>Encryption</li> <li>XML Signature</li> <li>S/MIME</li> <li>PKI<sup>19</sup></li> </ul>	• ebMS v2.0 • SOAP <sup>20</sup> v1.1

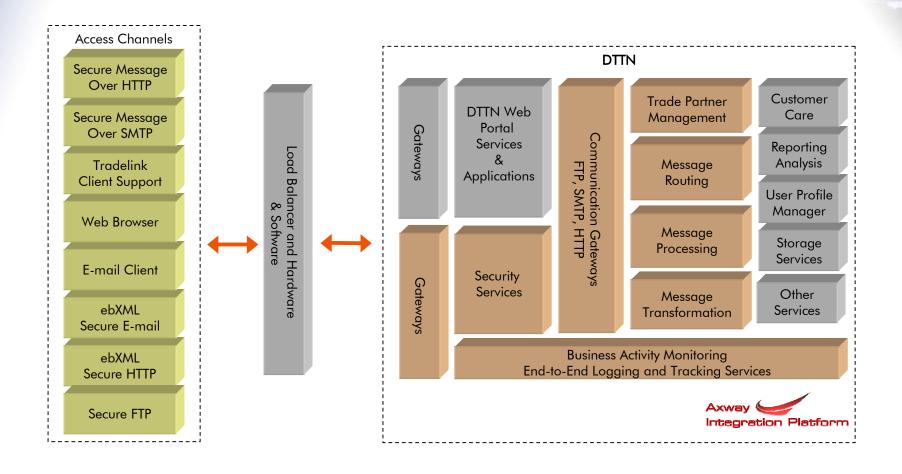
Supported message format (sender)	Canonical message format (the DTTN)	Supported message format (recipient)	
XML v1.0     Microsoft Excel     Text in CSV format     UN/EDIFACT     ANSI X12     Cargo-IMP	• XML v1.0	XML v1.0     Microsoft Excel     Text in CSV format     UN/EDIFACT     ANSI X12     Cargo-IMP     SMS	

#### Source:





#### **DTTN** - Architecture







#### DTTN - Business Benefits

- Improve operational efficiency
- Enable new business opportunities
- Compete on value, not just cost
- Integrate with global initiatives
- Integrate with Mainland China
- Induce changes to improve IT literacy of the industry
- Respond to competitive challenge
- Improve Hong Kong's image
- Shield the industry from frequent upgrades

Source:





# Challenge The Uneasy Relationship of Between The Core Systems of Between an Organisation **PROCESS** Information





## Can adoptions of open e-business standards alone solve the problems?

- Not alone ... but they help create the platform for maximum participation ...
  - e-business standards should be used together and with a robust and scalable B2Bi solution.
  - Business Activity Monitoring is the cornerstone in monitoring & managing "Events" across applications and enterprises for e-Government initiatives.
  - End-Users must be encouraged to participate in the collaboration; it is important that all parties irrespective of size engage in electronic business.

Initiatives such as those undertaken by OASIS, go a long way to making sure that standards are accessible to Governments and End-Users





#### Some final words of advice ...



**BE FOCUSED** 

**BE FASTER** 

BE FLEXIBLE

**BUT...** BE FRUGAL





